



BAYES
BUSINESS SCHOOL
CITY ST GEORGE'S
UNIVERSITY OF LONDON

MSc Careers Fair Guide ➤ 2026

Always ➤ learning

bayer.citystgeorges.ac.uk

Bayes Business School, MSc Careers Fair 2026

Friday 25th September 2026, 13:30 to 16:30
Convene 155 Bishopsgate, London, EC2M 3YD

The MSc Careers Fair is your opportunity to meet, ask questions and develop contacts with companies who are interested in recruiting Bayes students for a variety of roles across many sectors.

This event runs at the beginning of the academic year as many recruitment deadlines fall between August and November.

It's vital to prepare by researching companies and getting your applications in early if you want to stay ahead of the competition. The fair is an ideal opportunity to ask relevant questions and obtain information that you can't get from company websites.

What impresses employers?

Present yourself professionally

Make sure to wear business attire for the fair. It's essential to present yourself professionally by dressing appropriately and keeping accessories, jewellery, perfume, aftershave, and makeup understated.

Men should opt for a conservative suit and shirt in neutral colours like black, dark blue, or grey. Women should choose a trouser or dress suit paired with a blouse and smart shoes. Please be aware that you will not be permitted to attend the fair without appropriate business attire.

Do your research

Prepare in advance so you can use your time at the fair to ask insightful, business-focused questions to company representatives, helping you to stand out. Review the attendee profiles in this brochure and explore company websites to identify which companies you want to engage with. This will allow you to gain a deeper understanding of what they do and the opportunities they offer.

Ask the right questions

Think about the questions you want to ask employers in advance. Avoid asking questions like 'What do you do?' or anything you could find out on the company website, such as 'Do you sponsor?'. Instead, demonstrate your knowledge and enthusiasm for the sector and the company to make a winning first impression.

Types of questions you could ask;

The work: what would you be doing on a day to day basis? How varied is the work? How many clients do they work with at any one time?

Skills required: what are the main skills that they look for? How can you demonstrate them effectively? How would you make yourself and your skills really stand out?

"It is a fantastic opportunity to talk directly with employers and really understand what we're all about—what we're looking for, the opportunities available, and where your career could go. It's only our second year and we've already recruited students"

Sally Jones, Recruitment Senior at Grant Thornton

“The fair has been really fun. I was nervous at first about how to start those initial conversations, but all the employers have been so welcoming and open to answering our questions. They’ve been easy to talk to and really insightful, which has made the experience really valuable.”

Renata Mariano, MSc Corporate Finance, 2025

The workplace: how big are the teams you work in? How would they describe the culture of the company? How often are you based in the office and out with clients?

Training and development: what training and development is available? What are the opportunities for progression as your career develops?

Their experience: what do they enjoy about their work? What are the challenges they face?

Please refer to the Careers Fair module on Career Accelerator for more information on the types of questions to ask:

bayer.brightspace.com

Prepare your answers

Be prepared to answer questions about your career, interests and motivations. Ensure you practise your answers beforehand to help you focus your ‘pitch’ about yourself.

Network effectively

Keep a record of the names of the representatives you speak to at the fair. It’s good to mention in your cover letter or during a job interview who you spoke to and what you learned that appealed to you about the role and company. This shows you have a real interest in working in the industry and for that organisation.

After the fair, consider following up with a polite email or LinkedIn connection request. When contacting representatives don’t forget to remind them who you are and where they met you, as they meet with many students.

Nb: LinkedIn now limits personalised invitations to five per month, so use them wisely.

On the day

The fair will begin at 13:30 and continue until 16:30. We will inform you in advance of your designated arrival time, as there will be two separate entry times. Ensure that you leave yourself enough time to talk to the companies you are interested in.

You may have to wait to speak to representatives at some stands. If this is the case, listen to what they are telling other people and make sure you don’t ask them the same question. Also, there may be other people wanting to speak to the representatives so don’t take up too much of their time!

There is a cloakroom available on site for your belongings.

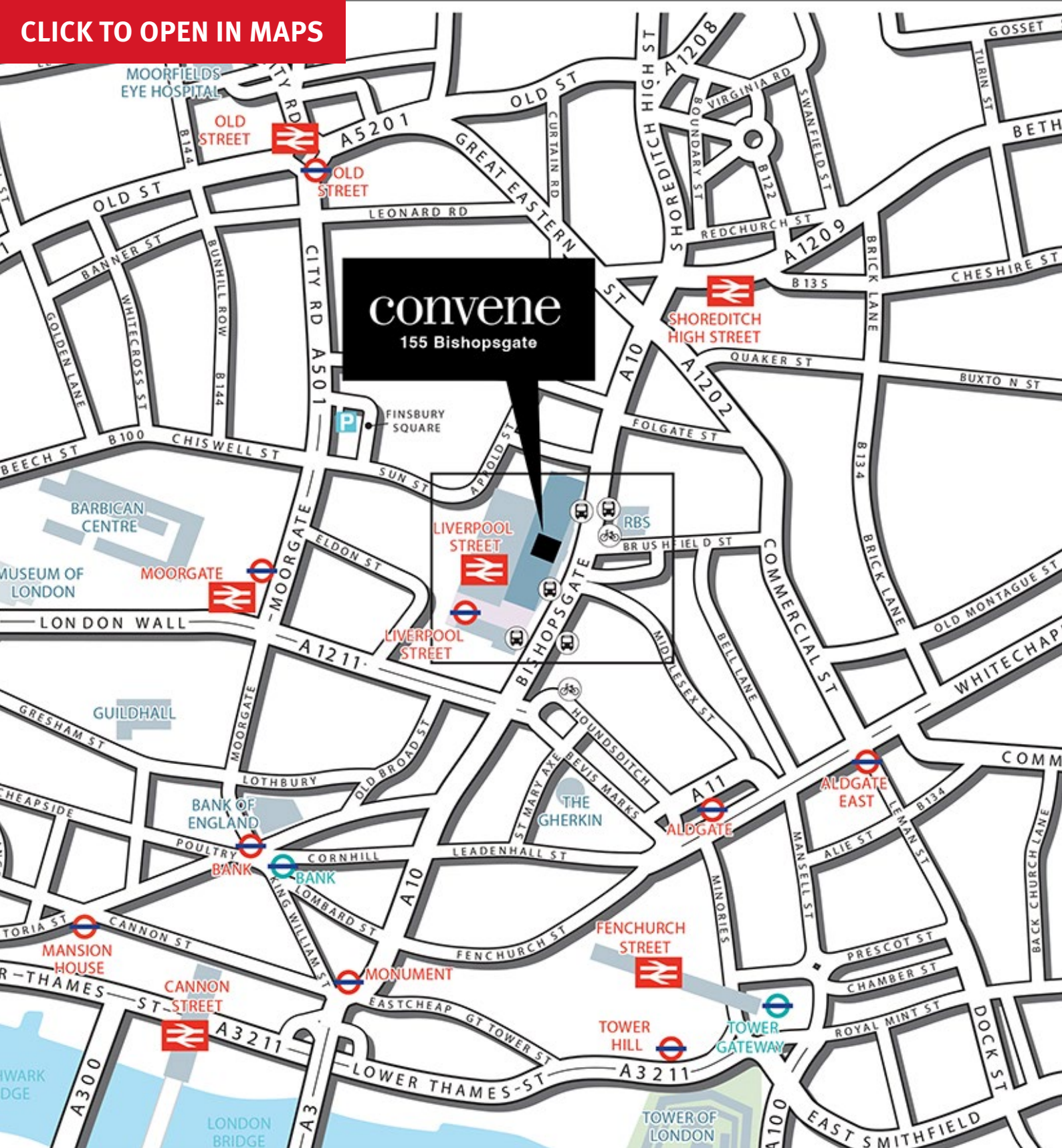


TIP: Think about who you are speaking to and their role within the organisation. For example, a recruiter or HR representative might have more details about the training, development, and recruitment processes, whereas a recent graduate who has joined the company might provide more personal insights about the company and assessment process, including what they did to prepare.

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Exhibitor floorplan

Scan the QR code or visit:
connect.citystgeorges.ac.uk/bayes/msc-careers-fair-2026
to view the exhibitor floorplan for the MSc Careers Fair.
Floorplan is subject to change.



Scan the QR code



“The students’ enthusiasm has been really impressive. To stand out at the Careers Fair, it’s important to come prepared with some knowledge about the companies you want to speak to—the work they do, the roles they offer, or even the tools they use. Having thoughtful, specific questions ready and following up shows genuine interest and leaves a strong impression. The fair isn’t just about networking; it’s also a valuable chance to deepen your understanding of different sectors and opportunities.”

Ed Adams, Lead Actuarial Associate, WTW



Accenture helps the world's leading enterprises reinvent by building their digital core and unleashing the power of AI to create value at speed for organizations across industries.

Our strategy is to be the reinvention partner of choice for our clients and lead in the safe, widespread adoption of AI, and to be the most client-focused, AI-enabled, great place to work in the world. We bring together the talent of our approximately 786,000 people with proprietary assets and platforms, deep process and industry expertise, and leading ecosystem relationships to deliver end-to-end solutions and measurable outcomes at scale.

Through our Reinvention Services, we offer broad expertise across Cybersecurity, Digital Core, Finance, Industry and Enterprise, Song, Supply Chain and Engineering, and Talent, with advanced capabilities in AI and Data, Industry and Process, and Technology. We serve approximately 9,000 clients and generated approximately \$70 billion in FY25 revenue. Visit us at

[accenture.com](https://www.accenture.com)

**[accenture.com/gb-en/careers/
life-at-accenture/entry-level](https://www.accenture.com/gb-en/careers/life-at-accenture/entry-level)**



ALPHA BANK

Alpha Bank Greece & Alpha Bank London

About Alpha Bank Group

Alpha Bank is one of the leading banking and financial services groups in Greece, with a longstanding presence in the Greek market and operations that support both domestic and international clients. Through its network, digital capabilities, and international footprint, Alpha Bank provides a broad range of retail, corporate, investment banking, wealth management, and treasury services. Alpha Bank London serves as the Group's presence in the United Kingdom.

Together, Alpha Bank Greece and Alpha Bank London offer graduates and young professionals the opportunity to contribute to a dynamic financial institution that is actively investing in digital transformation, innovation, sustainability, and the future of banking.

AlphaBank London

Founded in October 1922 in the heart of the City of London, Alpha Bank London Limited is a subsidiary of the Alpha Bank Group – a name renowned for integrity, heritage, and forward-thinking finance. We proudly serve clients across the UK and internationally, offering bespoke financial solutions with the agility of a digital bank – and the depth of experience that only history can provide.

About us

We are not your run-of-the-mill bank. It's our people which makes us exceptional. Every individual here is valued – not just for what they do, but for who they are. We've built a culture rooted in purpose, passion, and a healthy dose of humanity.

Joining Alpha Bank London isn't just about a career – it's about connection. You'll collaborate with colleagues from all walks of life, building bonds that last and networks that matter. It's this blend of international reach and local expertise that makes us strong. Whether you're starting out or stepping up. You'll find responsibility, variety, and experiences that go far beyond what a boutique bank or a corporate giant could offer alone. Together, we amplify ideas, share knowledge, and create impact.

We believe in doing well and doing good. That means more than closing deals; it's about making a difference for our clients, our communities, and each other. Because when one of us succeeds, we all succeed.

AlphaBank Greece

Alpha Bank Group

Alpha Bank, was founded in 1879 by J.F. Costopoulos. The Alpha Bank Group is one of the leading Groups of the financial sector in Greece. It offers a wide range of high-quality financial products and services in the domestic and international market and has one of the highest capital adequacy ratios in Europe.

About us | ALPHA BANK

Why Join Alpha Bank?

At Alpha Bank, we believe that our people drive our success. We are committed to creating an environment where talented individuals can learn, grow, and make a meaningful impact from the very beginning of their careers.

Students and graduates joining Alpha Bank benefit from:

- Hands-on experience in a leading financial institution
- Exposure to strategic transformation and digital innovation initiatives
- Opportunities to collaborate with experienced professionals and senior leaders
- Structured learning and development opportunities
- International exposure through our wider Group network
- A culture that encourages collaboration, inclusion, and continuous improvement



ALPHA BANK

Areas of Opportunity

Career opportunities may be available across:

Alpha Bank Greece –

Website: www.alpha.gr

LinkedIn: www.linkedin.com/company/alpha-bank

Alpha Bank: Jobs | LinkedIn

Alpha Bank London

Work with us | Alpha Bank London

Graduate & Internship Opportunities

Alpha Bank welcomes talented students and recent graduates through internship, placement, and graduate-level opportunities, depending on business needs and recruitment cycles.

We are particularly interested in students studying:

- Finance
- Economics
- Accounting
- Banking
- Business Administration
- Data Science
- Mathematics
- Engineering
- Computer Science
- Law
- Shipping

What We Look For

We value individuals who demonstrate:

- Intellectual curiosity
- Strong analytical skills
- Teamwork and collaboration
- Innovation and adaptability
- Effective communication
- Integrity and accountability
- Customer-centric thinking

Locations

- Various locations across Greece
- London, United Kingdom



At Amey, we help design and improve the infrastructure that people rely on every day. Working with clients such as National Highways and Network Rail, our Consulting team delivers engineering and environmental solutions across roads, rail, power and sustainability projects throughout the UK.

You will work on a diverse range of impactful infrastructure projects, gaining experience across different disciplines and sectors while contributing to solutions that improve everyday lives. You'll be part of a supportive and collaborative community that is passionate about delivering sustainable outcomes for clients and communities. Amey offers clear development pathways, structured training, professional accreditation support, and excellent opportunities for internal progression, helping you build a long-term career.

With access to experienced mentors, industry-leading projects, and a culture that encourages innovation and continuous learning, Amey provides an excellent environment to develop both personally and professionally from the very start of your career.

We are looking to recruit a wide variety of graduates of the following backgrounds: civil/structural/geotechnical/electrical engineering, and advisory and consulting disciplines (i.e. Data Analytics) as well as environmental consultant roles at graduate level.

careers.amey.co.uk/content/Early-careers/?locale=en_GB

AMPLIFYME

EXPERIENCE FINANCE

AmplifyME bridges the gap between university and the world of finance. We design immersive simulations used by top financial institutions to train and assess new talent. For students, our simulations provide a chance to experience roles in banking, markets and quant finance — all in a risk-free, practical environment.

With Bayes we are looking to promote our:

Bayes Student Society Simulations:

Hands-on sessions in partnership with Bayes societies where students can try a variety of roles including commodity trading, asset management and banking roles in a live simulation environment.

Summer Analyst Training Programme:

Students can experience either on-site or virtually an in-depth 1-3 week programme designed to help them find and secure the right role in finance for them.

Why should Bayes students get involved?

- Experience what front-office roles are really like before applying.
- Benchmark yourself against peers globally.
- Get noticed by banks who hire directly from AmplifyME simulations.
- Gain practical skills you can talk about in applications and interviews.

Who should apply?

- Students from **all degree disciplines** — finance knowledge helps, but curiosity and motivation are key.
- Those interested in **finance career paths**.

How to get involved

- Join our **simulation events with Bayes societies** this term.
- Apply for the **Summer Analyst Training Programme**.

amplifyme.com



Arthur D. Little is a strategic management consulting firm, working with clients (particularly in technology-forward sectors) to drive improved business outcomes. In London, the team delivers on a diverse range of projects across Performance, Technology & Innovation, Strategy & Transaction practices.

We link people, technology and strategy to find original and pragmatic ways to accelerate performance, innovate through uncertainty, and make a positive impact on the world.

Our commitment to you is simple: we will open your world to new opportunities and experiences in every aspect of your work. We foster an open environment that gives our people the freedom to explore, seek fresh challenges and unleash their creativity. This is the difference we make for all our people.

We regularly run post-graduate internship programs in London across the three practices with rolling recruitment. Live opportunities with ADL UK and globally are to be found via the website.

Candidates for any of the internships are expected to evidence excellent analytical skills and the ability to structure an investigation for clear communication to clients. We look primarily for intellectual curiosity and inquisitiveness: critical thinking is a must-have. Our team is of mixed academic background: business administration, economics, STEM and humanities.

www.adlittle.com/en/arthur_d_little_careers



BAT is evolving at pace into a global multi-category business. Our purpose is to create A Better Tomorrow™ by Building a Smokeless World. To achieve our ambition, we are looking for colleagues who are ready to join us on this journey! Tomorrow can't wait, let's shape it together!

Our Brand Portfolio spans across both combustible and non-combustible categories:

- VELO
- Vuse
- Glo
- Combustible Tobacco brands

Open opportunities span across our Global Graduate Programme, Internships, and Mid-career opportunities.

Our 18-month rotational programme will have you hit the ground running. Straight away, you'll contribute ideas in a real job, developing your potential through world-class training, including our two week Graduate Academy (one week in London) where you'll join up with our Global Graduate community for a deep dive into BAT. You'll connect with fellow Graduates and senior colleagues from across the globe. Ultimately, you'll be on track to become a future leader of BAT, gaining essential business and leadership skills throughout the programme. If you're looking to maximise your career potential, robust foundations are essential. You'll get those here – and more.

The Global Graduate Programme has around 10 open positions per year, with multiple recruitments cycles a year. Graduates will have the opportunity to work in the following markets: UK, Greece, Spain, Nordics, and France

Who you are

We are interested in, but not limited to, degrees master's in finance, Business, Marketing. Candidates with mobility and RTW are preferred.

Candidates should display the following skills

- Proactivity
- Drive & curiosity
- Teamwork
- Problem solving & critical thinking
- Can-do attitude
- Self-awareness

Scan QR code to be added to the mailing list to be notified when roles are advertised.

careers.bat.com/en/early-careers



BearingPoint

BearingPoint is one of Europe's leading independent management and technology consultancies, and a highly regarded strategic partner for our clients.

We help organisations transform for a better future, working across digital transformation, technology and data, customer experience, operations and supply chain, business change and people and culture. In the UK we operate as a boutique-style cohort of inspired and passionate experts, with a focus on innovation, collaboration and customer success which means our graduates get real client exposure and visible impact from the start, rather than being one of hundreds in a large intake.

Our Analyst programme is our core early-careers route and the pipeline for our next generation of consultants. Analysts build common consulting foundations, structured problem solving, stakeholder management and data literacy and apply them across the full range of our client work: business and technology transformation, operating model and performance improvement, supply chain and operations, digital delivery, AI, automation and analytics, and the people and change side of transformation.

Every analyst joins a structured induction, followed by a supported deployment onto client work. To progress your career and fulfil your potential, we provide a wide range of education and development programmes as well as a variety of project experiences. During your first year, you will join our firm-wide Business School in Amsterdam for one week where hundreds of new hires from across the firm come together for an opportunity to practice core consulting skills in a safe space.

We are interested in curious, numerate and commercially minded candidates from a broad range of Master's disciplines, as well as those who have graduated in Computer Science, Information Systems, Engineering, Data, Mathematics or a related STEM subject.

We look for analytical thinkers who can break down complex problems and turn data into insight, communicate clearly, work well with others and stay resilient when things are ambiguous. Curiosity about technology and data trends, learning agility and a willingness to act on feedback matter more to us than a specific degree subject. In return, this is a unique opportunity to kick-start your career in consulting and technology with a global firm that values innovation, collaboration and personal growth.

Applications are made through our careers site, and selection is via our Analyst Assessment Centres. Come and talk to our team at the fair, or contact the UK Talent Acquisition team about current and upcoming openings.

www.bearingpoint.com/en-gb/careers



BESTSELLER®

BESTSELLER is a nordic fashion company founded in 1975 with a range of more than 20 brands including JACK & JONES, ONLY, VERO MODA, NAME IT, SELECTED and many more.

BESTSELLER has around 3100 branded retail stores in 47 countries for all genders, ages and occasions, whilst spanning its wholesale operations across 90 markets in Europe, Asia, North America, South America, Oceania and Middle East with over 25,000 colleagues worldwide.

We will be at the BAYES Career Fair advertising our IBT (International Business Trainee) program, which is a two-year program, mainly based in Denmark but with secondments and placements in other markets across the globe. It is a fantastic opportunity to gain valuable working experience in a specific specialist field. Last year, the specialist fields were Sales Management, E-Commerce, Buying, Retail Management and Tech.

Application dates for the IBT programme will go live in January 2027, with more details being provided by the colleagues in attendance at the careers fair.

We look for candidates that have values that align with our 10 founding principles. These principles were formed over 30 years ago by our founder and still remain fitting in today's modern world.

We don't accept any CV's in-person and/or over email and only through our formalised application channels once a vacancy is live. We currently have a live vacancy of Sales Representative, where prospective candidates can learn more about this, and apply, via our website.



BNP PARIBAS ASSET MANAGEMENT

BNP Paribas Asset Management (BNPP AM) is the asset manager of BNP Paribas, a leading banking group in Europe with international reach. Among the top three asset managers in Europe, the firm manages over €1.6 trillion in assets for institutional, corporate, retail, and wealth clients worldwide.

BNPP AM has a global network of local experts in 35 countries, combining global reach with local expertise.

BNPP AM's expertise spans liquid and alternative investments, with a leadership position in long-term savings management for insurers and pension funds (€850 billion in assets under management).

BNPP AM's alternatives platform, backed by over 30 years of experience, is the largest in Europe and a global leader, managing approximately €300 billion across real estate, infrastructure, alternative credit and private equity.

BNPP AM offers a broad range of liquid investment solutions, including fixed income, high-conviction active strategies, and a fast-growing ETF offering, totalling over €1 trillion in assets.

Sustainable and thematic investment capabilities are embedded across the business, supporting clients' long-term objectives.

BNPP AM aims to set a new standard in asset management by harnessing scale, deep expertise, and long-term capital access to deliver sustainable and resilient outcomes for clients and the economy.



BRS Shipbrokers is a leading shipbroking firm with a global presence across 23 offices and representative locations worldwide. The company is headquartered in Geneva, Switzerland, and offers career opportunities for both junior and senior professionals.

Each year, BRS selects three outstanding candidates to join its Graduate Program, a comprehensive one-year training scheme designed to develop the next generation of shipbrokers. Participants gain hands-on experience and exposure to different aspects of the shipbroking profession through placements in various BRS locations.

We are looking for motivated, self-driven individuals who are passionate about the global transportation of commodities and possess a basic understanding of the shipping industry and its principles.

Applications for the BRS Graduate Program typically open in February each year and remain open for approximately one month.

CANDESIC

Candesic is a leading specialist management consulting firm focused exclusively on healthcare, pharmaceuticals, life sciences and medtech. We advise global private equity investors, healthcare corporates, portfolio companies and public sector organisations, including the NHS, on strategy, commercial due diligence, digital transformation, M&A and growth opportunities.

Since our founding in 2002, we have delivered around 800 consulting engagements across Europe, the Middle East, the Americas and Australia. Our team combines strategic, medical and scientific expertise, enabling us to provide clients with CEO-level strategic insight supported by deep technical and clinical understanding.

What opportunities are available at your organisation?

We are currently recruiting for Business Analyst and Associate positions.

What training do you provide?

We offer a comprehensive and structured onboarding programme for all new consultants, ensuring they develop the skills and knowledge needed to succeed from day one. In addition, we provide regular level-specific training sessions, monthly professional development workshops and project-based learning focused on new methodologies, approaches and industry developments.

What degrees/disciplines are you interested in?

We welcome applications from candidates with Master's degrees in Finance, Accounting, Business & Management and related disciplines.

What are you looking for in a candidate?

We are looking for intellectually curious and highly motivated individuals with strong analytical and problem-solving skills. Successful candidates are inquisitive, proactive and passionate about healthcare, with the ability to communicate effectively and thrive in a collaborative consulting environment.

How many vacancies do you have or typically recruit for?

We typically recruit between 8 and 10 candidates each year

Which locations can employees work in?

Our roles are based in London.

How do interested candidates apply and are there any deadlines?

There are currently no specific application deadlines. Interested candidates can apply through our careers page:

candesic.com/apply

candesic.com/careers





CBRE is a global commercial real estate firm offering graduate opportunities in the UK.

What CBRE does

Provides services in commercial real estate (e.g., Agency, Valuation), energy/sustainability, engineering, finance, and Global Workplace Solutions (GWS – facilities management).

Opportunities for graduates

Offers Graduate Programmes (e.g., Commercial Real Estate, Finance, Project Management, GWS Future Leaders) and Internships/Placements (summer or year-long). Many programs lead to professional qualifications like RICS or ACA.

Training provided

Structured learning, mentorship, coaching, rotational placements, and support for professional qualifications (e.g., RICS APC, ACA).

Degrees/disciplines of interest

Welcomes graduates from both cognate (e.g., RICS-accredited real estate) and non-cognate (any degree, 2:1 minimum) backgrounds. Business, finance, engineering, and related fields are beneficial.

What CBRE looks for

Passion for real estate, self-motivation, strong communication, proactive attitude, attention to detail, adaptability, and alignment with their RISE values (Respect, Integrity, Service, Excellence). Eligibility to work in the UK without visa sponsorship is required.

Locations in England

Key locations include London, Birmingham, Bristol, Manchester, Liverpool, and Leeds.

How to apply & deadlines

Apply via the CBRE UK careers website. The process typically involves an online application, testing, phone screening, Assessment Centre, and interview. Deadlines are program-specific; apply early as some roles close before the stated date.

www.cbre.co.uk/careers/students-and-graduates



WE GROW TALENT

CFA UK takes careers to the next level and beyond. Through connecting, educating and inspiring we develop the professional lives of our members. We help you to develop your skills, achieve your goals and make your desired level of impact in the industry and in the world.

CFA UK is a diverse community with a shared purpose. Together, we grow talent. We are 12,000 dedicated professionals who have a talent for investing. We are one of the largest membership bodies solely dedicated to the investment profession.

Our qualifications – Investment Management Certificate, Certificate in Impact Investing, and Award in Investment Business, are designed to give you a competitive edge in your career. They're developed by investors, for investors, and built around you.

City Ventures

CityVentures is City St George's, University of London's free entrepreneurship service, helping students and alumni develop entrepreneurial skills, launch side projects, and grow successful businesses.

Whether you want to build your entrepreneurial skills alongside your studies, become a self-employed freelancer, or start and scale your own business, CityVentures is here to support you.

We provide students and alumni with access to a wide range of opportunities, including:

- Regular startup community and networking events
- Monthly demo nights (2nd Wednesday of every month)
- Expert led entrepreneurship learning workshops
- Startup advice and mentoring
- Hackathons
- Targeted startup support packages
- Funding opportunities

Through our Startup Support Packages, you can also apply for access to Venture Space, our free startup incubator located in the heart of the City of London. Open to entrepreneurs from all sectors, Venture Space provides a supportive environment to help your business grow, with benefits including mentoring, peer accountability, networking opportunities, and expert-led events.

To find out more about how we can help you on your entrepreneurial journey visit

cityventures.co.uk





Offering a complete ecosystem of maritime services, including broking, finance, port services and research, Clarksons is at the heart of global shipping.

Our unrivalled reach, expertise, and depth of experience, combined with leading research, enables us to partner with clients across every sector to meet the demands of the world's rapidly evolving maritime, offshore, trade and energy markets. Building on our unique heritage and harnessing our insights to see further, faster, we work with our clients and communities to create strategies that have a positive impact on the industry and the world around us. Dedicated to excellence, it's our people that drive success for our clients.

To understand more including day-to-day life at Clarksons, visit us at www.clarksons.com

What are the opportunities at our organisation?

We have an array of roles that we recruit at Clarksons across our 5 business verticals, however some of our typical broking roles include:

- Trainee Brokers
- Trainee Broker Programme
- Summer Internships
- Trainee Operators
- Trainee Market Analysts

We also have opportunities we recruit for within our support functions such as Finance, HR, IT, Legal, Marketing and so on.

For details on some of our roles and to apply please visit us at the following address:
careers.clarksons.com/Clarksons

What training do we provide?

Training varies depending on the role. Most comes from on-the-job practical learning, learning from colleagues, as well as internal and external training resources. Clarksons also supports professional qualifications where relevant and able.

What degrees/disciplines are we interested in?

We are open on degree and disciplines and sometimes this depends on the roles we are recruiting, however some of the degrees we find transferrable into roles within our organisation are Maritime and Shipping related degrees, global trade, economics and energy (this is not an exhaustive list).

What are WE looking for in a candidate?

We invite applications from candidates who can demonstrate:

- Drive and self-motivation, with the desire and commitment to succeed, deliver excellence and make positive change;
- Relationship building, with excellent interpersonal skills and the ability to quickly build rapport;
- Collaboration, able to work well with others across diverse backgrounds to share information, develop skills, and deliver results;

- Resilience with the ability to persist and adapt;
- Smart problem-solving and analytical abilities, with a curious and inquisitive mind, and an openness to new ideas;
- Professional integrity and a respect for company values.
- Technical skills relevant to the role (where applicable)

How many vacancies do WE have or typically have?

The number of vacancies we recruit for varies, however we are always open to connecting with talent for our organisation.

Which locations can employees work in?

Clarksons is a global organisation, with 53 offices in 23 countries and plenty of opportunities to start a role and build a career. More information on our offices can be found on our website:

www.clarksons.com/home/careers/early-careers/global-trainee-broker-programme



Clearwell Development Finance

Clearwell Capital is a boutique development finance company based in Central London, specialising in providing residential development loans to SME property developers across the UK.

We offer flexible funding solutions with up to 75% Loan-to-Value (LTV) or 90% Loan-to-Cost (LTC), supporting developers in delivering high-quality residential projects nationwide.

As a small but rapidly growing organisation, Clearwell Capital provides a unique opportunity for students and graduates to gain meaningful, hands-on experience within a dynamic lending environment. With a team of approximately 10 employees working together in our office space in Central London, successful candidates will benefit from direct exposure to senior-level decision-making and to every stage of the loan lifecycle, from deal origination and underwriting through to completion and ongoing portfolio management.

We are particularly interested in students studying Real Estate Finance or related disciplines. However, we welcome applications from any candidate who can demonstrate a strong interest in the real estate industry, commercial awareness, analytical skills and a willingness to learn.

At Clearwell Capital, interns and graduates are trusted with working on live schemes from day one. Our collaborative work environment provides excellent opportunities to develop financial analysis skills, understand property development funding, and gain insight into the UK residential market. Due to our size, team members work closely together and benefit from informal mentoring and continuous on-the-job training.

We expect to recruit up to three paid interns, with successful candidates commencing their internships in February 2027. These opportunities are ideal for students seeking practical industry experience and looking to begin a career in property finance and development lending. High-performing interns may also be considered for permanent full-time positions upon successful completion of their internship, offering a potential pathway to a long-term career with the business.

Candidates interested in learning more about our opportunities are encouraged to visit our stand to collect a flyer with further information about the internships. For additional information, please get in touch with one of the following;

Richard Payne
Head of Loan Origination
rp@clearwellcapital.co.uk

Katie Thirkettle
Investment Analyst
(Bayes RE Class of 2025)
kt@clearwellcapital.co.uk

Zara Greaves
Investment Analyst
(Bayes REI Class of 2026)
zg@clearwellcapital.co.uk



Cushman & Wakefield is a leading global real estate services firm dedicated to delivering exceptional value by turning ideas into action for real estate occupiers and owners. As one of the largest firms in the industry, we employ 52,000 professionals across approximately 400 offices in 60 countries.

We proudly welcome candidates from all educational backgrounds and degree programmes. Our early talent opportunities span nearly all business disciplines, including commercial real estate, project development services, building surveying, valuation & advisory, engineering, and more.

Our portfolio includes high-profile projects such as Battersea Power Station and The Crown Estate. We work with and are trusted by renowned clients like Amazon, TikTok, and NatWest.

We offer Graduate, Summer Internship, and Apprentice roles, and at Cushman & Wakefield, we are committed to your career development. We invest in your progression, providing support at every step because we are passionate about your growth. With roles available across the UK, we invite you to start your professional journey with us.

Find out more information here:

careers.cushmanwakefield.com/emea/en/emea-ec



A Trading Qualification with Real Industry Recognition

VTCT Level 5 Advanced Diploma in Financial Trading, Ofqual regulated.

- A proven pathway to positive employment outcomes within the financial services sector. Previous graduates are now working as futures and options traders, FX brokers, risk managers and more.
- CISI associate membership upon completion
- Equivalent to a foundation degree, recognised internationally via the European Qualifications Framework (EQF)
- Portfolio evidence of real trading decisions
- Direct pathway into a trading account at Alpha Prime or Divento Financials for the right candidates.
- Six weeks on a live trading floor

Morning sessions

Structured content delivery covering markets, methodology, fundamentals, technical analysis and risk management.

Afternoon sessions

Live simulator trading using tier-1 professional trading software with real-time data.

Global Macro Data Events

Global macro data events, traded in real time, with post-trade analysis.

Weekly guest speakers

Guest speakers from across the industry, including active traders, brokers and market specialists.

Assessment

100% portfolio-based assessment, no exams.

www.diventoacademy.com



Eastdil Secured is the largest independent commercial real estate investment bank in the world, by volume, with nearly \$3 trillion in completed transactions over the past 15 years. We uniquely combine commercial real estate and capital markets expertise to provide clients with advisory services and investment strategies for all major markets, transaction types, and asset classes.

As a privately held firm with significant employee investment, we thrive on our intelligence-driven team, state-of-the-art technology, and collaboration across 21 offices and 3 continents. **Our collective experience, expertise, and resources provide us with the ability to successfully execute the world's most impactful transactions in the capital markets.**

2026 Analyst program

Our Analyst program is two-to-three years in duration, through which you will develop the necessary skills to succeed as a Commercial Real Estate Professional.

As an Analyst, you will gain valuable skills from assisting experienced transaction professionals in the underwriting of asset sales and debt placement across all property types.

You will have the opportunity to participate in client interactions which will provide exposure to the most relevant transactions in the commercial real estate finance industry. Analysts will also receive on-the-job training, mentoring, and feedback throughout their tenure. You will even create valuable lifelong relationships along the way.

During your two-three years as an Analyst, you will:

- Work closely with senior team members on presentations and financial analysis
- Perform comprehensive and in-depth company, real estate, market analysis, and due diligence collection and review
- Participate in the creation of pitches, offering memorandums, and marketing materials
- Interact with clients and attend property tours
- Receive on-the-job training, mentoring, and feedback throughout your tenure
- Work on the most relevant transactions in the commercial real estate finance industry around the world

2026 Summer analyst program

As an Eastdil Secured Intern, you will spend the summer learning about the commercial real estate industry and build a strong foundation of the skills essential to be a competitive Analyst candidate. Interns will receive comprehensive on-the-job training led by team members who are experts in the real estate field.

During your summer at Eastdil Secured, you will:

- Learn about real estate fundamentals and financial principles
- Gain valuable experience in financial modeling in Excel
- Work closely with experienced team members on various presentations and financial analysis
- Perform comprehensive and in-depth company, real estate, and market analysis
- Potentially assist in market research for use in pitches, proposals, and marketing collateral

Application deadline

16th October 2026

To see our latest recruiting ads please visit our Careers Page.

www.eastdilsecured.com/student-recent-college-graduate-programs





Energy Aspects delivers global energy commodity data and intelligence-driven insights to institutional investors, aggregating market events and global datasets to drive accurate modelling and forecasting. The company provides its services in the form of databases and real-time insights, in addition to offering on-demand access to query responses from its global team of commodity investment experts.

Opportunities at Energy Aspects

No matter where you are in your career: just starting out, building on your experience, or bringing a wealth of knowledge to the table, there is a place in this dynamic company. They are growing and looking for people to grow with them. Roles span from research specialists to data analysts, technology experts to administration specialists.

Training and Development

Employees are empowered to take on stimulating projects that challenge and excite them. Support comes both from within local teams and from the EA's learning and development team.

Degrees and Disciplines

The organisation is interested in candidates with energy market expertise and data analytical skills. They recruit for graduate programmes, including a Graduate Renewable Energy Consultant position to join their Renewable Energy Team.

Candidate Requirements

Energy Aspects seeks to work with the brightest and best minds in the industry. The culture emphasises collaboration and excellence.

Vacancies

The number of open positions varies; at different times there have been between 3-6 open roles across the organisation.

Work Locations

Energy Aspects has offices in London (Canary Wharf), New York, Houston, Singapore, Athens, Vienna, Tokyo, Dubai, Riyadh, and India.

How to Apply

Interested candidates can visit the careers website, and if they don't see roles they want to apply for now, they can register their interest to be contacted when suitable roles matching their criteria come along.



G&T is a leading independent construction and property consultancy working across all sectors of the built environment.

Our industry leading Chartership Academy has been designed to enable you to gain your professional qualification in the minimum period of time, working alongside some of the industry's leading experts and gaining experience on some of the most exciting and challenging projects around.

The programme will provide you with first class training in either cost management, project management, infrastructure, or as part of one of our specialist consultancy teams giving you the opportunity to achieve a professional qualification and chartered status accredited by the Royal Institution of Chartered Surveyors (RICS) or equivalent.

G&T is one of the most ethical firms in the built environment. Each year the firm and individuals support charitable causes through our social impact programme giving back to the communities we help to build.

**gardiner.pinpointhq.com/
[#js-careers-jobs-block](#)**



GLG is the world's leading platform for trusted human expertise, connecting decision makers to the precise intelligence they need to gain a strategic edge.

Leveraging decades of experience and proprietary data, GLG's global teams recruit and engage hard-to-access experts across every industry—delivering fresh, authoritative insights, events, advisors, and board placements to the world's most recognized and influential companies.

Your career launchpad

Jumpstart your career at the world's leading platform for trusted human expertise. Own client projects right away from start to finish, powering high-stakes decisions.

glg.com/careers



Grant Thornton Limited is a leading Channel Island practice with offices in Guernsey and Jersey with combined staffing strength of over 300 people. We are the Channel Island member of Grant Thornton International, one of the world's leading international organisations of independently owned and managed accounting and consulting firms.

Grant Thornton International is not a worldwide partnership. Services are delivered independently by the member firms and as a member firm within Grant Thornton International we have access to member and correspondent firms in over 145 countries, offering clients specialist local knowledge supported by international expertise and methodologies.

We have been offering practical and strategic advice to all the key sectors in the Channel Islands for many years, and work closely with our clients to understand the specific issues that they face, as is evident in the many long standing client relationships that we have developed.

Our range of services in the Channel Islands include:

- Accounting
- Recovery and Reorganisation
- Outsourced Accounting and Payroll
- Private Client
- Tax
- Audit and Assurance
- Regulatory Consulting
- Risk Assurance

We've designed our three to five year associate programme to take you on a journey to becoming a professionally qualified business adviser.

In that time, you'll pack in lots of learning and new experiences. You'll help us provide market leading business advice to support our clients' growth. You'll study and revise for your exams. You'll work with organisations of all shapes and sizes across a range of sectors. You'll also have the chance to work on a variety of exciting projects and help provide a great client service. It's not easy to do all of these things at the same time. But it's as rewarding as it is challenging.

Working with clients in many different sectors, you'll get a better understanding of the complete business lifecycle.

Vacancy Page:

gtci.pinpointhq.com/jobs

GREYSTAR

Greystar is a global residential real estate business specialising in Investment Management, Development & Construction, and Property Management, with over 30,000 employees operating across 260 markets.

We typically run open-ended graduate analyst programmes within our Investment and Development teams, and occasionally hire off-cycle analysts throughout the year.

There are no specific degree requirements. We're looking for people with a genuine passion for real estate.

Graduate roles are primarily based in the UK, though we also hire across Europe. Opportunities typically go live in October/November.

For more information, please visit:

jobs.greystar.com



Gunvor Graduate Program – Developing the Next Generation of Energy Talent

Gunvor is one of the world's leading independent commodity trading companies, and a key player in the global energy markets. We move physical energy—oil, natural gas, biofuels, and emerging renewables—from where it's sourced or stored to where it's needed most, using the most efficient and reliable means possible: ships, pipelines, rail, and trucks.

While oil remains a core part of our trading activity, Gunvor is focused on adapting to the evolving energy landscape. We are expanding our portfolio in line with global decarbonization efforts, having exited coal and begun exploring opportunities in hydrogen, ammonia, and solar. As energy systems transition, our business is shifting with them.

Gunvor's success over the past two decades has been driven by agility, entrepreneurial thinking, and a commitment to responsible trading. We combine advanced analytics, digitization, and sound risk management to stay competitive. At the same time, we foster an open, collaborative workplace that values innovation and diverse perspectives.

The Gunvor Graduate Program is a key initiative for identifying and developing future leaders in trading and related areas. It offers hands-on experience across different desks and functions, with direct exposure to commercial decision-making, operations, risk, and logistics.

Graduates may have opportunities to rotate across our offices in Geneva, Singapore, Houston, and London, and gain insight into key areas such as shipping (through Clearlake Shipping), refining, and renewables (through Nyeru, Gunvor's renewables investment arm).

We typically hire a small, focused group of high-potential candidates each year to ensure close mentoring and development. Successful applicants come from a variety of academic backgrounds, including economics, engineering, mathematics, finance, and energy-related disciplines. More than specific degrees, we look for strong analytical skills, intellectual curiosity, resilience, and a global mindset. Previous internship or project experience in commodities, energy, or finance is a plus but not a requirement.

The program begins with a structured onboarding and training phase, covering commodity markets, trading mechanics, risk management, and systems. From there, graduates develop through on-the-job learning and regular performance reviews, with close support from their managers and HR.

We open recruitment in early autumn for the following year's intake, and the application deadline typically falls in November.

We encourage early applications, as interviews are conducted on a rolling basis. Candidates must be in their final year of studies or recently graduated, with no more than 12 months of full-time work experience, excluding internships.

Gunvor is committed to building a high-performing, diverse team that reflects the global nature of our business. If you're ready to work at the heart of the international energy markets and contribute to the transition ahead, we look forward to hearing from you.

**[gunvorgroup.com/careers/
graduate-program](https://gunvorgroup.com/careers/graduate-program)**

Handshake

Join the careers platform built for students

Finding your first proper job is rarely straightforward. Knowing where to look, which employers are actually hiring students, and when to apply is half the battle. That's where Handshake comes in.

Handshake is the careers platform built specifically for students and recent graduates. It's free, and getting set up takes minutes.

Employers come to you

Most job boards were built for people with CVs full of job titles. Handshake works the other way around. You tell it who you are, what you're studying and when you're graduating, and employers use that to find you. Recruiters message students directly through the platform, so a placement or a gradscheme can land in your inbox without you ever having applied.

Paid work that fits around lectures

Term-time earning is one of the most practical things you can do for your finances. Handshake lists part-time, flexible and seasonal roles alongside internships and graduate jobs, so you can filter for work that fits around your timetable.

No experience needed: that's the point

Every role on Handshake is open to early-career candidates. You're never competing against people years ahead of you. There's guidance built into the platform for the bits that feel hardest writing: a first CV, preparing for interviews, working out what an assessment centre actually involves. You can also see what students from your own university went on to do after graduating, and message them directly about it.

Works alongside your careers service

Handshake is where you find the opportunities. Your university careers service is where you get help landing them. Use both: browse and apply on Handshake, then bring what you find to your careers team for CV feedback, mock interviews and course-specific advice.

Think bigger than the UK

Handshake is a global platform. Alongside roles across the UK and Europe, you can browse and apply for opportunities in the US and beyond. Whether you want to start your career close to home or further afield, the same profile that gets you noticed by a London employer can open doors internationally.

Your profile is your best tool: use it properly

Students with a complete Handshake profile are three times more likely to be messaged directly by employers. That's not a small difference. The quickest way to get started is to upload your CV and let it populate your profile automatically. But the students who really stand out go further; adding languages, skills, the locations they're open to working in and the types of roles they're interested in. Each of those details is something a recruiter can search for. The more you add, the more often you show up.

Get set up in minutes

Sign up with your university email, add your course, your year and the kind of work you're after, then follow a few employers you like. Jobs and messages start coming to you.

joinhandshake.co.uk





Empowering People to Stay a Step Ahead

ING is a global financial institution with a strong European heritage, serving millions of customers worldwide through a range of banking and financial services. In the UK, ING's Wholesale Banking business supports large corporations, financial institutions and public sector organisations through lending, sustainable finance, capital markets, transaction services, risk management and advisory solutions. With a focus on innovation and sustainability, ING helps clients navigate change, grow responsibly, and create long-term value.

At ING, we offer a variety of opportunities for students and graduates looking to begin a rewarding career in financial services. Our early careers programmes include graduate schemes providing opportunities across areas such as Corporate Banking, Financial Markets, Capital Markets Advisory, Risk, Finance, Operations, Technology and Support Functions.

These programmes are designed to provide meaningful, hands-on experience, enabling participants to contribute to real business projects from day one while building a strong foundation for future career growth.

Learning and development are central to the ING employee experience. Participants benefit from structured onboarding, professional skills training, technical development programmes, mentoring opportunities and access to a wide range of digital learning resources. We also provide networking opportunities, exposure to senior leaders and cross-functional collaboration, helping individuals gain a broad understanding of both the banking industry and ING's culture. Our commitment to continuous learning ensures that employees are equipped with the skills and knowledge needed to thrive in an evolving financial landscape.

We welcome applications from students across a wide range of degree disciplines. While subjects such as Finance, Economics, Accounting, Business, Mathematics, Computer Science, Data Analytics and Engineering are often aligned to our opportunities, we recognise that talent comes from many different academic backgrounds. We value diversity of thought and encourage applications from individuals who can bring fresh perspectives, innovative ideas and a collaborative approach to problem-solving.

When assessing candidates, we look for more than strong academic performance. We seek individuals who are intellectually curious, commercially aware and motivated to learn. Strong analytical skills, effective communication, teamwork, adaptability and a proactive mindset are highly valued. We are particularly interested in candidates who are excited by the role that banking, technology and sustainability play in shaping the future of business and society.

The number of vacancies available varies each year based on business needs, but ING typically recruits graduates, interns and placement students across multiple business areas. Most opportunities are based in our London office, located in the heart of the City's financial district, where employees work alongside experienced professionals and collaborate with colleagues across our international network.

Students interested in joining ING can explore current opportunities and submit their interest at the careers fair. Recruitment timelines and deadlines differ by programme, so we encourage candidates to apply early and monitor vacancies throughout the academic year. We look forward to meeting students from Bayes Business School and discussing how you can build your future with ING.





At Kpler, we help organisations navigate complex commodity, energy and maritime markets with confidence.

By bringing together vast amounts of global trade data and transforming it into clear, actionable intelligence, we enable our clients to make better-informed decisions in rapidly changing markets.

Founded in 2014, Kpler is a global data and intelligence company with more than 900 employees across 35+ countries. Our teams combine technology, data science, market expertise and commercial insight to solve complex problems and build innovative products used by leading organisations around the world.

Opportunities at Kpler

We offer opportunities across technology, data, product, commercial, market research, operations, finance, people and other corporate functions. Whether you are interested in software engineering, data science, economics, finance, international business or another analytical discipline, there are opportunities to build a career at the intersection of technology, data and global markets.

www.kpler.com/company/careers



As the leading independent provider of financial and risk advisory solutions, Kroll leverages our unique insights, data and technology to help clients stay ahead of complex demands.

Kroll's team of more than 6,500 professionals worldwide continues the firm's nearly 100-year history of trusted expertise spanning risk, governance, transactions and valuation. Our advanced solutions and intelligence provide clients the foresight they need to create an enduring competitive advantage. At Kroll, our values define who we are and how we partner with clients and communities. Learn more at **Kroll.com**

careers.kroll.com/en

Lambert Smith Hampton is a UK-based commercial property consultancy.

We provide a wide range of services including:

- Property valuation and surveying
- Commercial agency (buying, selling, leasing property)
- Building consultancy and project management
- Planning and development advice
- Property management and investment services

We work with corporate clients, investors, public sector organisations, and developers across the UK.

Opportunities include:

- Graduate schemes (e.g. surveying, commercial property)
- Apprenticeships (including degree apprenticeships)
- Internships and work experience placements
- Entry-level roles in property, finance, and support functions
- Graduates usually work towards RICS (Royal Institution of Chartered Surveyors) accreditation.
- LSH provides structured professional development, including:
- Full support for RICS accreditation (APC programme)
- Off-the-job training across different property service lines

- Mentoring from experienced surveyors
- Continuous professional development (CPD)
- Leadership and management training as careers progress

We typically recruit candidates from:

- Real Estate / Property Management
- Surveying (Commercial, Building, Quantity Surveying, etc.)
- Geography or Urban Planning
- Business, Economics, or Finance
- Any other degrees

LSH looks for candidates who demonstrate:

- Strong communication and interpersonal skills
- Commercial awareness and interest in property markets
- Analytical and problem solving ability
- Teamwork and collaboration
- Motivation to work towards professional qualifications
- A proactive and client focused attitude

Vacancies vary each year, but typically:

- A small-to-medium cohort of graduates and apprentices (often around 10–15 roles nationwide depending on business needs)
- Additional experienced hire roles advertised throughout the year

LSH operates across the UK, with key offices in:

- London
- Birmingham
- Manchester
- Leeds
- Bristol
- Edinburgh and other regional hubs

Employees are usually based in one office but may work on projects nationwide.

Applications are made:

Via the Lambert Smith Hampton careers website or job portals

Graduate scheme applications typically open in autumn (October–November)

Candidates go through:

- Online application
- Online questionnaire
- In person interviews
- Final offer stage

lambert-smith-hampton-limited.staging.krakatoa.eu-2.volcanic.cloud/early-careers?source=lsn.careers



L.E.K. Consulting is a premier global strategy consulting firm that partners with clients to solve their most critical business challenges and deliver high-impact outcomes. We bring deep industry expertise and rigorous, evidence-based insight to global corporations, growth companies and private equity investors, helping them turn strategy into action.

How do we deliver impact? It's the people. We hire exceptional individuals and invest in their growth through hands-on client work, close collaboration and a culture of ownership, inclusion and continuous learning. Across every level, curiosity unites us and challenge excites us. Founded more than 40 years ago, L.E.K. employs more than 2,200 professionals worldwide and is consistently recognised as one of the industry's best firms to work for. For more information, visit [lek.com](https://www.lek.com).

The Associate Position

Joining L.E.K. as an Associate will enable you to develop a world-class foundation in commercial problem-solving as you address the issues that face today's business leaders. A wide variety of projects will give you experience of all aspects of commercial activity, from strategy to finance, and marketing to operations, across a diverse range of industries. Supported by industry-leading training, you will quickly develop a highly valuable commercial skill set in a collaborative and rewarding team-based environment. Regular, direct exposure to senior team members allows you access to the expertise of those regarded as leaders in their fields. As you progress you will take on a significant level of responsibility and build your leadership skills.

The Associate position at L.E.K. is a launch-pad for your career. As a new Associate you will be supported with a comprehensive initial two-week orientation programme, followed by thorough monthly training sessions designed to complement your on-the-job experience.

In addition to academic achievement, we are looking for a sense of intellectual curiosity that will inspire you to develop a deep understanding of any client situation, and to generate innovative answers to complex questions. We want people with the ability to think in logical, structured ways, together with the creativity to look beyond the obvious. We recruit from a wide range of disciplines in both the arts and sciences, and do not require existing technical skills – just a strong desire to learn.

Who we are looking for

We are currently seeking exceptional and committed individuals with the ability to solve complex problems in a creative way. Along with a varied combination of attributes, we would expect you to be working at 2:1 or above in your degree.

Start dates available in October 2027 and spring 2028. Please apply here: <https://www.lek.com/careers>

Application deadline is 25th October 2026. Please note that we do not require you to upload a cover letter. All European offices are recruiting.



In 1966, Jack Lockton founded our company with a simple idea: to deliver the best service in the insurance industry.

Today, we are the largest privately held Insurance brokerage in the world.

Our independence empowers our Associates doing business worldwide to focus solely on clients' risk and insurance needs. With expertise that reaches around the globe, we bring the insight, expertise, and dedication needed to accomplish remarkable results.

As a globally powered and locally driven organization, you're empowered with opportunities to make an impact. We're passionate about helping you achieve your ultimate potential, and at Lockton, we believe you deserve a career that's just as exceptional as you are.

If you believe in providing excellent client service, supporting community initiatives, and being part of our vibrant culture, then you belong here.

Why Lockton?

Perpetually private: We prioritize our clients, people, and communities over shareholders. By reinvesting in our people and our business, we offer a foundation of stability and security, opening up endless opportunities for success.

Client focus: Our client-focused culture sparks innovative thinking and problem-solving, which creates space for significant professional development and career advancement opportunities. Your efforts will make a tangible difference.

Empowered people: You are encouraged and trusted to do what's right for our clients, one another, and our communities. You are empowered to take pride and ownership in your career, helping your ultimate potential.

Caring culture: Our vibrant culture draws in individuals who genuinely care for one another. You are respected and welcomed here. We hold each other accountable and inspire one another to grow. With unwavering support and abundant resources, we empower you to develop personally and professionally.

Shared beliefs and values: You'll be part of a vibrant, supportive community where every voice is heard, every individual is respected, and we strive for excellence together. Here, innovation thrives, and our collective commitment to excellence is what sets us apart.

careers.lockton.com/gb/en/early-careers



Management Solutions is an international consulting firm whose core mission is to deliver business, risk, financial, organisational and process-related advisory services, targeting both functional aspects and the implementation of related technologies.

We currently have a multidisciplinary team (functional, mathematical, technical and systems integration) of 4,000 professionals.

We operate through 50 offices (22 in Europe, 23 in the Americas, 3 in Asia, 1 in Africa and 1 in Oceania) from where we regularly serve clients that operate in more than 50 countries across five major geographical areas (Europe, Americas, Asia, Africa and Oceania).

For more information about Management Solutions please visit:

www.managementsolutions.com

What are the opportunities at our organisation?

Business Consultant, Data Science, New Technologies and Digital Consultant. Joining and integrating into work teams for different consulting projects:

- Strategy
- Sales & marketing management
- Risk management & control
- Management & financial information
- Transformation: organisation & processes
- New technologies
- Implementation of specialist technologies: architecture definition, Big Data, solutions development and tool implementation.

- IT strategy and governance: strategic IT plans, IT servicing, Project Management Office (PMO), transformation, organization and efficiency.
- Risk and regulatory management: cybersecurity, data quality and data governance.
- Statistical data processing (data mining)
- Predictive modeling using machine learning and data science techniques
- Trend modeling (time series, ARIMA models)
- Development of simulation models (Monte Carlo)
- Review and validation of rating and scoring, RAROC and risk parameter models
- Mathematical support to the business: developing algorithms, statistics and probability models
- R&D projects

What training do we provide?

- Ongoing training plan, with approximately 10% of business turnover spent on training.
- Specialist knowledge courses, external expert courses, professional skills courses and language courses.
- Last year our staff as a whole received over 330,000 hours of training spanning more than 750 courses.

What degrees/disciplines are we interested in?

Economics related, physics, mathematics, engineering, computer science,...

What are we looking for in a candidate?

- Recent graduates or final year students.
- Solid academic record.
- Get-up-and-go attitude, maturity, responsibility and strong work ethic.
- Knowledge of other languages is desirable.
- Postgraduate studies and/or specialised courses are an asset.
- Strong computer skills.
- Strong ability to learn quickly.
- Able to integrate easily into multi-disciplinary teams.

How many vacancies do we have or typically have?

15

Which locations can employees work in?

London based. International opportunities

How do interested candidates apply and do you have any specific deadlines?

No specific deadlines.

Interested applicants should apply via:

www.managementsolutions.com/en/your-career-at-management-solutions/selection-process

RETURN TO EXHIBITOR LIST



Marex Group plc (NASDAQ: MRX) is a diversified global financial services platform providing essential liquidity, market access and infrastructure services to clients across energy, commodities and financial markets.

The Group provides comprehensive breadth and depth of coverage across four core services: clearing, agency and execution, market making, and hedging and investment solutions. Marex has a leading franchise across many major metals, energy and agricultural products, with access to 60 exchanges globally. With more than 40 offices worldwide, Marex employs over 2,300 people across Europe, Asia and the Americas.

UK Graduate Programme 2027

The Marex Graduate Programme is a structured development programme designed to fast-track understanding of Marex, the financial services industry and the skills required to build a successful career within the organisation.

The programme is designed to help graduates build their skills, knowledge and experience, with the aim of progressing their careers at Marex beyond the programme itself. Graduates gain hands-on experience within their chosen business area while benefiting from structured learning and development opportunities that complement their day-to-day role.

The programme begins with a comprehensive Graduate Bootcamp, providing an introduction to financial markets, Marex's purpose, business model and strategic priorities. Throughout the programme, graduates remain connected to their cohort through ongoing learning and development activities, networking opportunities and professional development sessions.

For our 2027 UK Graduate Programme, we expect to recruit for 56 graduate opportunities across 21 business areas, providing a wide range of career pathways for talented graduates.

We welcome applications from candidates with strong academic backgrounds, commercial awareness, analytical thinking, curiosity, initiative and a genuine interest in financial services. Opportunities are available across a variety of business functions, allowing graduates from a broad range of degree disciplines to apply their skills in a fast-paced and dynamic environment.

Applications for the 2027 UK Graduate Programme open in September 2026. To explore our graduate opportunities, learn more about life at Marex and submit an application, please visit the Marex Careers website.

**[www.marex.com/careers/
student-graduate-careers](https://www.marex.com/careers/student-graduate-careers)**



McLarens is a global leader in claims management, loss adjusting, and risk mitigation services, trusted by insurers and clients worldwide to manage complex and high-value claims.

With expertise spanning Commercial Property, Casualty, Construction & Engineering, Aviation, Entertainment, Private Clients & Estates, and Forensic Accountancy, our specialists deliver independent, expert solutions when clients need them most.

At McLarens, people are at the heart of our success. We offer rewarding career opportunities across loss adjusting, technical services, Client Services, Finance, Performance Management, Human Resources, and more. Whether you're starting your career or looking to take the next step, you'll benefit from industry-leading training, professional qualifications, mentoring from experienced professionals, and genuine opportunities for career progression.

Our graduate programme includes over 150 hours of technical training and structured development designed to build long-term careers in the insurance and claims sector.

We're looking for ambitious, resilient, and collaborative individuals who are eager to learn, embrace new challenges, and grow with us. With offices across the UK and a global presence, McLarens offers flexible career paths and opportunities to work in a dynamic, people-focused organisation.

Interested in joining us? General vacancies are advertised on the McLarens Careers website: **www.mclarens.com/careers**, where application deadlines are listed for each role.

Graduate opportunities are promoted through Prospects (**www.prospects.ac.uk**), one of the UK's leading graduate careers platforms.



MEDIOBANCA

Mediobanca is the leading investment bank in Italy. Internationally our footprint includes branches in London, Madrid, Paris and New York.

Since Mediobanca was founded in 1946, we have been helping Italian businesses grow with premier advisory services and a complete range of credit solutions, offering customized services and the most sophisticated solutions on financial markets, from advisory to lending, capital markets to specialty finance. With our long-standing presence, solid market position, distinctive specialization, excellent service quality and professionals of the finest calibre, Mediobanca's corporate customers know they can count on the excellence and exclusivity that have earned us an impeccable reputation over time.

We are searching for highly motivated candidates to join our dynamic Corporate & Investment Banking Division for a six-month internship.

As a Mediobanca intern, you will be exposed to invaluable training and practical on-the-job experiences, working alongside top professionals in a collaborative and supportive environment. This program offers an excellent opportunity for you to build your professional network, providing access to internal networking events and interactions with experienced senior bankers.

During your internship, you will have the chance to specialize in one of the following areas, based on your aptitudes and interests:

- Corporate Finance
- Debt Capital Markets
- Equity Capital Markets
- Equity Research
- Lending and Structured Finance
- Sales & Trading

www.mediobanca.com



MERCURIA

Established in 2004, Mercuria is one of the leading integrated energy and commodity trading companies in the world. We bring energy markets together to support the needs of today by trading, structuring finance, and investing into strategic assets, while generating more than \$110 billion in turnover.

Our operations span over 50 countries on 5 continents, including all the major energy hubs. We trade physical oil, energy products, environmental products and other commodities from Geneva, London, Singapore, Shanghai, Beijing, Dubai, Houston, Calgary and Greenwich (CT).

We are committed to advancing the transition to a more sustainable, affordable and reliable energy system for tomorrow. Over 50% of our assets are in low carbon & energy transition sectors – providing a strong platform to trade these new markets and support decarbonization. In 2023, we established Silvania, a \$500 million fund, investing into restoration and protection of nature and biodiversity globally and in support of the Paris Agreement goals & UN 30x30 biodiversity initiative. This new asset class supports nature protection and provides sustainable financial returns.

NEWMARK

Newmark is a global commercial real estate advisory firm, helping investors, landlords, occupiers and developers make informed decisions about their property and investment strategies.

Our UK business offers expertise across a broad range of areas, including agency, capital markets, valuation and advisory, building surveying, planning and development, property management and consultancy. With market expertise, technology and a global network, we work with clients across the full property lifecycle.

What opportunities are available?

Our Graduate Programme offers the opportunity to start your career in commercial real estate, gaining practical experience and developing the skills needed to succeed in the industry.

The programme is open to final-year students, recent graduates and those looking to retrain, with opportunities across areas including:

- Commercial surveying
- Building surveying
- Planning

Applications for our September 2027 graduate intake are scheduled to open in September 2026.

What training will you receive?

We invest in our graduates through a structured development programme that combines formal training with hands-on experience.

You can expect:

- Practical experience working on real client projects
- Opportunities to work across different teams and areas of the business
- Technical and professional training
- Support towards relevant professional qualifications, including the RICS Assessment of Professional Competence (APC) where applicable
- Opportunities to learn from experienced professionals and build your network

What do we look for?

You don't need to have studied a property-related degree to apply. We welcome applications from candidates across a wide range of academic disciplines.

We're looking for people who demonstrate:

- Ambition and a desire to build a successful career
- Enthusiasm and curiosity about commercial real estate
- Strong communication and interpersonal skills
- A willingness to learn and develop
- Commercial awareness and problem-solving skills

- The ability to work collaboratively and build strong relationships

Most importantly, we're looking for individuals who are motivated to learn, contribute and make an impact.

Where could you work?

Newmark has 12 offices across the UK, providing opportunities to build your career in a range of locations.

The location of each graduate opportunity will depend on the role and team recruiting for the relevant intake.

How many graduate positions are available?

The number of graduate vacancies varies each year depending on our business needs and the teams recruiting. Details of available positions will be confirmed when applications open.

How do I apply?

Applications for our September 2027 Graduate Programme are scheduled to open in September 2026.

Keep an eye on Newmark's Early Careers and Graduate Opportunities pages for the latest vacancies and application details.

Come and speak to us at the careers fair to find out more about Newmark, our graduate opportunities and what a career in commercial real estate could look like for you.

www.nmrk.com/en-gb/getting-started-in-the-real-estate-industry-with-newmark

NORD/LB

NORD/LB is a leading German bank headquartered in Hanover, with international offices in London and New York. The Bank has extensive expertise in Structured Finance, with a particular focus on financing renewable energy, infrastructure, and large-scale real estate projects.

Our two-year Graduate Programme offers a unique opportunity to gain broad exposure to the banking industry through rotations across a range of teams within our London office. This rotational structure provides graduates with a comprehensive understanding of how a bank operates, while allowing them to explore different areas of the business and develop a diverse skill set. Throughout the programme, graduates benefit from dedicated support, training, and mentorship from experienced professionals across the Bank.

At NORD/LB, we combine structured learning with hands-on experience. Graduates are entrusted with real responsibilities from an early stage and have the opportunity to work on live transactions and develop practical industry knowledge. Senior mentors and colleagues provide guidance throughout the programme, supporting both personal and professional development.

In addition, graduates have access to a range of technical and market-focused training sessions covering topics such as Battery Energy Storage Systems (BESS), power purchase agreement (PPA) standards, renewable energy markets, and other key developments shaping the industry. Networking events are also available, allowing valuable opportunities to build relationships across the Bank and expand professional networks.

We are particularly interested in students completing a Master's degree in one of the following fields:

- MSc Finance
- MSc Banking and International Finance
- MSc Corporate Finance
- MSc Real Estate
- MSc Real Estate Investment
- MSc Energy, Trade and Finance

We are looking for individuals who are curious, motivated, and eager to learn. Successful candidates will demonstrate a strong work ethic, a positive attitude, and a genuine interest in the sectors and markets in which we operate.

The programme is based in our London office and offers two positions each year.

If you are interested in working at NORD/LB, applications for our Graduate Programme will open later in the year.



Onyx Capital Group is a London-based market maker in energy derivatives and the world's leading liquidity provider in oil derivatives. We price and trade physical and paper oil products across the curve, providing liquidity to producers, refiners, funds and other market participants.

Our principal graduate route is the Trader Analyst programme, which develops juniors on desk from trader analysts all the way up to desk heads.

What training do you provide?

Flux Institute, our education arm delivers commodities and energy trading courses to external audiences. Training at Onyx is structured and desk-embedded rather than classroom-only and juniors are developed through senior trader mentoring, sheetmarking, structured weekly desk debriefs, and regular performance reviews via our internal review system, so juniors get explicit feedback on decision quality as well as P&L.

We are discipline-agnostic and hire from across STEM, economics, finance, and social sciences. Strong quantitative reasoning matters more than the subject on the certificate we have hired from mathematics, physics, engineering, economics, computer science amongst other degrees.

Numerical fluency under time pressure, genuine curiosity about markets, and evidence of competitiveness through sport, games, trading, anything where you have tried to get measurably better at something.

Our assessment process weights how candidates think and behave in groups as heavily as raw ability: we look for people who update on new information, hold a view without being immovable, and stay coachable when they are wrong. Commercial awareness of energy markets is always a benefit.

We hold rolling assessment centers for trader analysts and don't have a set quota for hiring juniors as we are constantly looking for good talent to bring through our program.

Our head office is in London, however, we also hire in Dubai, Singapore and USA.

Our recruitment process runs and consists of an initial application, and an assessment center covering numerical, market knowledge, and group exercises.



For three decades, Peninsula has led the world in marine energy solutions, and today we're shaping a more sustainable future for the industry.

Peninsula operates with end-to-end control of the marine energy supply chain. We manage every stage from cargo procurement and trading through shipping, terminal storage, blending and delivery.

With more than 500 colleagues across 21 offices, our diversity strengthens our understanding of customers and drives exceptional service.

At Peninsula, your voice is valued from day one, and in a culture built on ambition, inclusion, and continuous learning, you'll have the support and responsibility you need to accelerate your career.

We are looking for graduates who have a strong appetite to join the maritime industry and be at the forefront of sustainable marine fuels whether that's via our Graduate Programme or entry level opportunities.

We offer the opportunity to complete globally recognised qualifications, develop internally through bespoke learning and development programmes, alongside professional hands-on experience.

Applications for our 2027 cohort will be open in early spring and the successful candidates will start with Peninsula towards the end of August.

We also welcome you to register interest for specific departments or office locations and will reach out directly when a suitable role comes along via our careers page.

www.peninsula360.com/careers/graduates



proSapient is a global Expert Network firm. We provide clients with rapid access to high-quality, relevant expert insights, through a combination of world-class client services and innovative AI technology. Whether it's a private equity firm evaluating an investment or a consultancy business charting a new strategy, we connect these clients with industry experts who deliver the insights needed to make impactful, informed decisions.

We are a venture capital-backed scale-up headquartered in London with a diverse, international presence across our offices in Lisbon, Toronto, and Raleigh. With a team of over 330 employees, we are one of the UK's fastest growing and most successful female co-founded businesses.

We are most commonly hiring for our Client Services teams:

What is an Associate?

As an Associate, your primary responsibility is to rapidly connect our clients (Private Equity & Consultancy firms) with top industry experts from around the globe. Our clients have high expectations, so if you excel in a fast-paced target-driven environment, proSapient could be the ideal place for you. After an intensive training period, you'll be honing and applying a variety of skills, including communication, sales, project management, and negotiation.

You won't find a typical 9-to-5 here – we work with some of the world's most respected investment and professional services firms, and sometimes the role will require going the extra mile and putting in extra hours. However, the rewards, uncapped commission and growth opportunities make it all worth it!

The key duties of this role will include:

Understand Client Briefs: Receive and understand various client briefs, conducting initial research into new industries, companies and business topics to ensure a good base level of understanding of your client's needs. Your business and commercial understanding will grow exponentially.

Expert Sourcing: Having understood the client brief, a large part of your day will be spent sourcing experts on a global scale by:

1. Utilising our AI-driven Platform as a key source to find potential matches from within our existing network and
2. Utilising professional networking sites and other online resources to source new experts to join our network.

Expert Communication: Employing a mix (Calls, Emails, Messaging, etc...) of outbound methods to reach experts, you'll then engage with and vet to evaluate their suitability for the brief. These interactions are fantastic opportunities to learn more about an industry, build your professional network and hone your negotiation skills.

Project Management: Work closely with your team to meet project deadlines and exceed clients' expectations.

We are particularly looking and interested in speaking to German, Nordic and French speakers but open to non language speakers too.

We typically hire 3/4 times across the year and the best place to keep an eye on our LinkedIn or careers page.

www.prosapient.com/early-careers



Publicis Groupe is one of the world's largest communications groups, providing services in advertising, media, and digital transformation. We work with some of the most recognised brands globally from luxury fashion houses to tech giants, automotive innovators, and entertainment companies.

Our agencies include renowned names such as Starcom, Zenith, Spark Foundry, Publicis Sapient and more. Together, we combine creativity, data and technology to deliver game-changing solutions for our clients.

We offer entry level opportunities across creative, strategy, media planning & buying, data analytics, production, and technology. Many graduates join our Publicis Early Careers programmes, giving them the opportunity to gain hands-on experience and work on real client projects.

Learning never stops at Publicis Groupe. You'll receive onboarding, on-the-job training and access to our global learning platform, Marcel Classes, which offers thousands of on-demand courses. You'll also benefit from opportunities to learn from experienced colleagues, gain hands-on experience and develop your skills throughout your career.

We welcome candidates from all fields of study, as the skills you've developed during your education can be applied in many different roles within our organisation.

We value curiosity, collaboration and a willingness to learn. You don't need to have worked in advertising or media before, but you do need to be passionate about brands, eager to solve problems and open to working in a fast-paced, ever-changing environment. Strong communication skills and a team-player mindset will help you thrive here.

www.publicisgroupeuk.com/careers/emerging-talent



Internship/Job/Graduate programme opportunities

Commercial Graduate Programme

- IT Developer Graduate Programme
- General Business Graduate Programme
- Finance Graduate Programme
- IT Graduate Programme
- HR Graduate Programme

Selection/Recruitment process

The application phases for our programmes start at different times. More detailed information about the application process can be found on the respective programme page. We recommend that you submit your application to us as early as possible. Due to the high popularity of our programs, we may have to close applications early.

Student profiles sought

We don't have any specific course requirements, but ideally you should be studying a Business, Economics, Finance, Accounting, Computer Science or STEM-related degree.

Message to students

RWE Supply & Trading GmbH is the international trading house of RWE AG, a leading supplier of renewables worldwide. With our sharp eye for market developments and trends, we've represented the RWE Group on the global wholesale markets for energy and energy-related raw materials and services for over 20 years.

We have a range of graduate programmes, each involves choosing rotations in a variety of areas, including international opportunities in the US, Asia and Europe, offering exposure to our business and working cultures.

www.rwe.com/en/rwe-careers-portal/early-careers/graduate-programmes



Founded in the UK in 1855, Savills is one of the world's leading property agents. Our experience and expertise spans the globe, with 700 offices across 70 countries.

Our scale gives us wide-ranging specialist and local knowledge, and we take pride in providing best-in-class advice as we help individuals, businesses and institutions make better property decisions.

Savills believes their graduates are future leaders and make a huge investment into them. Savills' graduates are given responsibility from day one, in teams who highly value their contribution and involvement in the world's most high-profile property deals and developments. The programme offers the chance to gain an internationally recognised Professional qualification.

www.savills.co.uk/contact-us/careers/future-talent-careers.aspx



Savills OCM is a specialist division that brings together Savills' market-leading combination of real estate advisory and financing services, focussing on the rapidly expanding operational real estate sectors, including:

- Private Rented Sector (PRS), including Multifamily and Single Family
- Purpose Built Student Accommodation
- Co-Living
- Hotels
- Senior Living
- Healthcare
- Self Storage

With our service lines including:

- Transactions
- Corporate Finance
- Debt Advisory
- Valuations
- Consultancy

Headquartered in London, we work alongside our specialist colleagues across our network of over 650 international offices. There are currently more than 130 professionals in the division and we have significant growth ambitions. If successful, you would be a part of shaping some of the fastest growing and most exciting sectors in real estate.

The Analyst Programme

The Savills OCM Analyst Programme in London typically includes three rotations lasting eight months each. Analysts will rotate between different specialist departments across our London team allowing them to gain a thorough understanding of the industry, market and Savills teams and clients. We typically hire 7+ analysts each year.

The division works on many market-shaping mandates, which will provide you with full exposure to the lifecycle of an asset. We invest extensively in developing our people and are flexible in the qualification that you are looking to gain, be it RICS, CIMA, CFA, etc. You will be exposed to clients from the outset and given the platform to build a strong network both internally and externally.

Responsibilities include:

- Assuming a key role working on projects across a number of service-lines, including valuation, transactional advisory (investment and development agency), development consultancy, M&A, capital raising, joint venture structuring and debt advisory
- Supporting senior members of the team in delivering exceptional client service
- Working independently and with fellow colleagues as part of a transactional or project team
- Performing in-depth research into, and analysis of, UK and European markets
- Gathering comparable evidence in order to appraise the value of properties

- Building and using cashflow models in order to provide valuation advice or underwrite large real estate transactions

What we look for

- Excellent academics including an undergraduate degree (2:1 minimum) / master's degree
- Strong analytical skills – both quantitative and qualitative
- Effective communication style with the ability to interact with a variety of personality types
- Aptitude towards using Microsoft Excel (ability is not a prerequisite as that can be taught)
- Basic understanding of finance
- Ideally have demonstrable experience in real estate, be it development, investment, private equity or investment banking
- European languages advantageous

Application process

Applications open in September and can be made via our website, with the assessment including the following:

- CV and online testing
- Assessment centre
- Excel testing
- Panel interview – two rounds

www.savills.co.uk/current-graduate-vacancies/graduate-vacancies.aspx

www.savills.co.uk/services/investment/operational-capital-markets.aspx



Scrumconnect is a multi-award-winning digital consultancy that's recognised for delivering impactful and innovative technology solutions across UK government departments. Our work has positively influenced the lives of over 40 million UK citizens.

Join us at an exciting time as we continue to grow and expand! It's a great opportunity to boost your career from day one, working alongside like-minded, driven individuals in a supportive team environment. You'll also learn directly from experienced consultants while taking on real responsibility and immersing yourself in real projects from the outset.

We invest heavily in our people through structured training, mentorship, and hands-on delivery experience, so you'll progress fast and build skills that matter. It means that, as part of our team, you won't just be learning the roles, you'll be contributing to work that genuinely benefits UK society, helping transform how public services are delivered for millions of people.

www.scrumconnect.com



At SituaAMC, we are looking for highly motivated individuals with an entrepreneurial spirit who are interested in working in Real Estate Finance. If you are someone who can be yourself, dream big, own every outcome, advocate for others, stay nimble, and think global but act local – come join our team!

SituaAMC is a leading provider of comprehensive commercial real estate finance services in Europe, catering to a wide range of clients in the corporate financial sector.

€161B commercial loan UPB serviced and asset managed across 715 loans as of 01/01/26

€67Bn real estate valuations supported in 2025 representing 1500 valuations

30+ year legacy of delivering industry-leading solutions

30+ offices across US, Europe and Asia

Our Services:

- Loan Servicing
- Loan Asset Management
- Real Estate Valuation Services (REVS)

Key Knowledge, Skills & Experience:

- Confident communication skills, both written and verbal with the whole team and stakeholders both internal and external.
- Efficient and proactive. Ability to manage processes and coordinating with different people.
- High level of accuracy and good attention to detail as dealing with regulatory requirements within role
- Structured approach to work and very well organised.
- Can keep calm under pressure.
- Moderate understanding of the MS Office (Word, Excel, PowerPoint, Outlook).
- A proactive team player who is confident about working with others but also independently and can promptly escalate any issue and work remotely where required.
- Logical and analytical approach coupled with intelligence, passion and a drive to learn.
- Ability to formulate own opinions by thinking analytically about problems, thinking “outside the box” to resolve issues where required.
- Be data rational and have excellent numerical reasoning ability

We are looking for a confident individual with a positive outlook, can-do attitude and aspiration to want to progress. The successful applicant will have a strong desire to learn and a genuine interest in the real estate, financial services industry and loan asset management.

Keep an eye on our LinkedIn in the coming months for our scheme opening in London, Canary Wharf.

**SHW**

SHW are an independent multi-disciplined property real estate advisory business. Well-known in the market for our expertise in commercial, residential, and mixed use property. Our four main divisions are Agency, Building Consultancy, Professional services, and Property Management.

Originally formed in 1798, we are a wholly owned business with 20 Equity Partners dedicated to providing the best service possible to our clients, a number of which we have been providing advice to for over 100 years. With eleven offices across London and the South East, we serve clients across the UK, providing expert service and peerless market knowledge in specific local markets.

Regulated by RICS, we are also members of The Property Institute (TPI), NARA, RTPI and IRRV. One objective is to maintain our status as the leading property services company in the South East of England. We care deeply about what we do and take pride in 'Making Property Work' which is demonstrated through our core values, We Care, We Listen, We Deliver.

Whether you have a property-related degree or are simply looking for an opportunity to develop your career in the sector, you will be supported every step of the way. Our comprehensive RICS (Royal Institution of Chartered Surveyors) approved graduate programme gives future Surveyors the opportunity to attain valuable experience working across our various property service lines. We invest time and knowledge into our Graduates to ensure they are interacting with clients, working alongside colleagues and Partners from across our offices and developing the know how to make property work! This will give you the best possible experience in order to pass the RICS APC (Assessment of Professional Competence) – the gold standard in our profession.

We're looking for motivated graduates who are ready to apply their knowledge in a practical setting. Demonstrating strong communication skills, with an interest in developing your career in real estate we'd love to hear from you.

For further information, please [click here](#)

www.shw.co.uk/graduatepathway





Established in 1880, SSY has grown to become one of the biggest and most trusted names in broking, operating around the world via its 28 local offices.

Its 650 experts cover a range of major markets including Dry Cargo, Tankers, Derivatives, LNG, LPG, Sale and Purchase, Offshore, Rigs, Aquaculture, Nuclear Energy, Chemicals, Towage, Ship Recycling and Corporate Finance.

SSY has a global reach with offices in Aberdeen, Athens, Bergen, Copenhagen, Dubai, Geneva, Genoa, Hamburg, Hong Kong, Houston, Kristiansand, London, Madrid, Mumbai, New York, Osaka, Oslo, Rio, Rotterdam, Seoul, Shanghai, Singapore, Stamford -USA, Sydney, Tokyo, Vancouver, Varna and Zug.

Through our dedicated Trainee Scheme, successful applicants get the opportunity to learn from some of the most experienced names in Shipping over a 12-month period. In addition to expert divisional training, we will also ensure the trainees are educated in the principles of shipping, as well as take part in networking opportunities and a series of port visits and vessels trips.

www.ssyglobal.com/trainee-scheme



Stout is a leading independent global advisory firm specialising in Investment Banking, Valuation Advisory, Dispute Consulting, and Management Consulting.

We serve a range of clients from Fortune 500 corporations to privately held companies in numerous industries around the world. Our clients and their advisors rely on our premier expertise, deep industry knowledge, and unparalleled responsiveness on complex financial matters.

We offer programs and job opportunities for students who are interested in a career in the financial industry and who seek a work environment that nurtures your skills and provides a path for greater opportunity. With our “jump right in” mindset, you are given projects to master, opportunities to grow, and a collaborative culture to embrace. Students are given significant opportunities to increase their knowledge and understanding of the skills and approach necessary to have a successful career in banking.

Whether you’re looking to start your career, or get a feel for the industry, Stout has exciting opportunities for you. Choose from Internships and Insight Programs to seminars and workshops offered across our offices in London, Europe, and USA. To see what is on offer and when just visit the Stout Career website www.Stout.com/en/careers.

We are a fast-growing firm with a strong culture built around a positive team oriented environment, commitment and accountability, entrepreneurship, and trusted relationships with our clients and colleagues. We are always looking for smart, talented, and ambitious professionals who want to utilise their talents with an exciting and growing company. You should demonstrate motivation, tenacity and a can-do attitude as well as:

- Analytical, problem solving, and research skills
- Excellent oral and written communication skills with a high level of attention to detail
- Team player with high performance ethos, strong work ethic and commitment to excellence

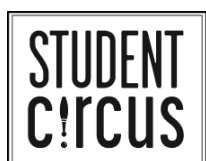
You will have the confidence to work independently and use your initiative to achieve results.

You can find challenges at a lot of places – it is inherent in the type of work, the industries, and the clients. At Stout, you will also find the tools you need to succeed at meeting – and exceeding – the challenges. When it comes to outstanding performance, we encourage it, we recognize it, and we reward it.

Simply put, at Stout we take care of our employees professionally and personally. We are committed to building and sustaining a corporate culture that values diversity and different perspectives. We encourage professional growth through technical training, career-related seminars, and reimbursement for continuing education.

Stout has been recognized for growth, entrepreneurialism, and being a great place to work. Be part of a firm where the culture and exceptional client service is inspired from leadership down. It’s never too early to start exploring your career options. Join some of the best and brightest professionals in the industry here at Stout.

www.careers-page.com/stout-park-ltd



#InternationalAtWork

Student Circus is an award-winning job platform dedicated to helping international students in the UK find visa-sponsored employment. Founded in 2016 by Dhruv Krishnaraj and Tripti Maheshwari, who experienced the challenges of securing sponsorship as international graduates themselves, Student Circus has become one of the UK's leading ed-tech platforms in this space.

We provide free access to more than 1,000 visa-sponsored jobs, internships, and graduate opportunities, helping thousands of students secure roles with organisations ranging from startups to multinational companies. We also work with over 35 university partners, including the London School of Economics, Imperial College London, and the University of Leeds.

What we do

Our platform removes the uncertainty from the international graduate job search by listing opportunities only from employers licensed to sponsor Skilled Worker visas. This helps students avoid spending time on applications for roles that cannot provide sponsorship. We work closely with universities to support international students through tailored careers services and partner with employers to connect them with highly skilled, sponsorship-eligible candidates from leading UK universities.

Opportunities

In addition to our job platform, we organise career fairs, employer events, webinars, Talent Connect sessions, and campus ambassador programmes that bring together international students, graduates, and employers. Employers can advertise graduate jobs, internships, and placements across the UK, including London, Manchester, Birmingham, Cardiff, Edinburgh, Glasgow, and Liverpool.

Training and Support

We provide practical guidance through webinars, workshops, and online resources covering visa sponsorship, CV writing, interview preparation, job search strategies, and navigating the UK graduate employment market. Our goal is to help students make informed career decisions and focus on opportunities where they have a realistic chance of success.

Degrees and Disciplines

Student Circus supports international students and graduates from all academic backgrounds, including business, finance, law, engineering, computer science, healthcare, social sciences, humanities, and other disciplines. Our focus is on supporting international talent regardless of subject area.

What We Look For

We work with employers that hold, or are willing to obtain, a UK sponsor licence and are committed to recruiting international talent. We welcome proactive students and graduates on the Student or Graduate visa routes who are seeking sponsorship-friendly opportunities.

Vacancies

Student Circus itself is a growing organisation and typically recruits for a small number of roles in partnerships, marketing, operations, and technology. We also connect candidates with thousands of opportunities from our employer partners.

Locations

Our headquarters are in London, but our platform and services support students, universities, and employers across the UK.

How to Apply

Students can create a free account on Student Circus to browse live visa-sponsored opportunities and register for events. Employers interested in reaching international talent can contact us through our Partner with Us page. Vacancies are posted throughout the year, so we encourage candidates to check the platform regularly.

studentcircus.com



RETURN TO EXHIBITOR LIST



Tikehau Capital is a global alternative asset management Group with €50.6 billion of assets under management (at 31 March 2025). Tikehau Capital has developed a wide range of expertise across four asset classes (credit, real assets, private equity and capital markets strategies) as well as multi-asset and special opportunities strategies.

Tikehau Capital is a founder-led team with a differentiated business model, a strong balance sheet, proprietary global deal flow and a track record of backing high quality companies and executives. Deeply rooted in the real economy, Tikehau Capital provides bespoke and innovative alternative financing solutions to companies it invests in and seeks to create long-term value for its investors, while generating positive impacts on society.

Leveraging its strong equity base (€3.2 billion of shareholders' equity at 31 December 2024), the Group invests its own capital alongside its investor-clients within each of its strategies. Controlled by its managers alongside leading institutional partners, Tikehau Capital is guided by a strong entrepreneurial spirit and DNA, shared by its 750 employees (at 31 March 2025) across its 17 offices in Europe, the Middle East, Asia and North America. Tikehau Capital is listed in compartment A of the regulated Euronext Paris market (ISIN code: FR0013230612; Ticker: TKO.FP).

For more information, please visit:

tikehau-capital-career.talentview.io/en?source=site_entreprise&coopt=on&job_types=Permanent+contract



Torq is a global commodities group operating across the agricultural commodities value chain. Founded in 2017, we focus on farmgate procurement, merchanting and distribution, sourcing staple food crops and food ingredients from origin countries and supplying users worldwide.

Our product range spans raw cashew nuts, sesame, soybean, gum arabic, beans & pulses, coffee (through Origin Commodities) and European grains, edible nuts and seeds (through Glatz International). With 2025 turnover of c. US\$151m, 10 global offices and a team of 100+, we pride ourselves on creating sustainable growth that adds value for our employees, farmers and supply-chain communities.

Opportunities

We offer roles across commodity trading, trade finance and treasury, risk management, operations and logistics, sustainability/ESG, finance and FP&A, and business development. Both early-career and experienced positions arise as we expand our product lines and geographic footprint.

Training

We invest heavily in our people through structured training and skills seminars, on-the-ground experience alongside senior traders (our team brings 150+ years of combined experience), and mentoring across regions and product desks. All employees complete annual training on good business practice, compliance and conduct. We support continuous learning as colleagues grow into broader commercial and leadership responsibilities.

Degrees & disciplines

We welcome applicants from a wide range of backgrounds, including business, economics, finance, accounting, supply chain/logistics, international trade, agriculture/agri-business, and STEM disciplines.

What we look for

Commercial curiosity, strong numeracy and analytical ability, resilience, and a genuine interest in global markets and physical trade. We value cultural awareness and adaptability given our international footprint, attention to detail and a disciplined approach to risk, and collaborative individuals who take ownership and want to learn quickly in a fast-moving, entrepreneurial environment.



TotalEnergies Trading Graduate Program is a unique opportunity to work in the vibrant world of energy trading (fuels, natural gas and low-carbon electricity). You will gain both the technical skills required to operate and a deep understanding of our business and company values to thrive in the world of commodity trading.

The Program is made up of 4 rotations of 6 months in a 2-year program.

All graduates will rotate across our 3 main core trading support functions: Trading Operations, Market Analysis, Middle Office. Another rotation will take place in another department depending on business needs and individual abilities.

Subject to performance, one of the rotations will be completed in a different country to where you started the program. Our key trading hubs are located in Geneva, Singapore and Houston and we are offering opportunities in each of the three locations.

TotalEnergies Trading Graduate Program will give you the opportunity to understand how we operate as a company and to gain a broad knowledge of our key areas of the business preparing you to develop your career within a Trading business unit.

Our program will be engaging and intense. In addition to usual Business activities, we are offering a comprehensive training program including:

- A purpose-built integration week
- On-the-job trainings as well as a dedicated training path
- Regular meetings with our Senior Talent Developers.

Who are we looking for?

- A relevant Master's Degree or equivalent from 2024 or 2025
- International experience, for example having studied a semester abroad, worked as an intern or volunteered in another country than the one you are originally from
- Excellent interpersonal skills (assertiveness) and ability to operate autonomously
- Strong interest and curiosity for commodity trading

- Ability to adapt to sudden changes and thrive in ambiguity
- Good team spirit, innovative and entrepreneurial mind-set with excellent communication skills
- Eagerness to learn, performance driven and resilient
- Professional fluency in English and globally mobile

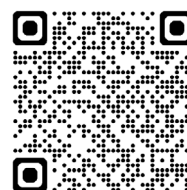
How to apply?

Find out more information about our Graduate Program here:

ts.totalenergies.com/wp-content/uploads/2025/03/Brochure-GP_version-mars-2025.pdf

Find out more information on our regular open positions here:

ts.totalenergies.com/careers/





The TP ICAP Group is a leading FTSE250 financial services organisation. We operate with over 5,300 people out of more than 60 offices in 27 countries. We work as one to achieve our vision of being the world's most trusted, innovative, liquidity and data solutions specialist.

Who we are and what we do for our clients

TP ICAP brokers connect buyers and sellers across numerous asset classes. We guarantee clients access to the best global financial and commodities markets and deal using the combination of our expertise, knowledge and advanced data systems.

Our Achievements

- We are the largest broker in the world by revenue.
- We are the top broker for energy and commodities.
- We are the leading provider of market data.

Read more about TP ICAP here:
tpicap.com/tpicap/who-we-are

Purpose, culture and values

We all work really hard at TP ICAP to set the tone of the Group's culture and align it with our company purpose, vision, mission and strategy. Our Triple A values (authenticity, adaptability and accountability) are testament to our culture here at TP ICAP, and are our guide for modelling and embedding behaviours into our everyday working lives.

What we do for our people at TP ICAP

Our people are our greatest asset. We offer competitive career opportunities and work together with our people to ensure everyone has the path to grow and achieve their ambition and potential.

We also realise talent comes in many diverse forms and that one size does not fit all so encourage purposeful, constructive difference where – for example – regional local customs or differences are important, across our 60 offices.

What we look for:

We have a range of opportunities available, either as entry level permanent positions, internships or our graduate Academy programme.

Internships and the Academy are published in the last quarter of the year, typically between October through to December. We aim to attract either penultimate or final year students to these programmes. Permanent opportunities are published ad-hoc, when a requirement becomes available. All our positions can be found on the careers page of our website, which you can access via the QR code or link below:
tpicap.com/tpicap/careers

Every role will have unique requirements depending on the position you apply to. However, there are themes in the things we look for that are worth noting:

- We are looking for bright and enthusiastic individuals that can work autonomously and collaboratively

- A broking career can be exciting but also requires quick decision-making and adaptability.
- A passion for working with people, demonstrating a strong ability to build relationships and network
- Excellent communication and collaboration skills.
- Understands ideas and has a viewpoint on the markets and economy
- Comfortable with ambiguous, ever-changing situations.
- Sales-driven, results focused, persistent, go-getter
- Resilient, able to bounce back from difficult situations.

QR code to careers page:





Tricon Energy – Commercial Development Program

Build your career in global commodity trading

Tricon Energy is a global leader in the trade and distribution of chemicals and commodities, connecting suppliers and customers across markets around the world. Our business brings together commercial expertise, logistics, operations, risk management and market intelligence to move products efficiently through complex global supply chains.

For ambitious graduates interested in commodity trading and international business, our Commercial Development Program (CDP) offers the opportunity to start building a commercial career from day one.

The Commercial Development Program:

Based in our London office, the CDP is a 2–3 year rotational graduate program designed to develop the skills, commercial judgement and market understanding required for a future career within Tricon.

During the program, you will gain hands-on experience across key areas of our business, including:

Operations – understanding the physical movement of commodities and how international trades are executed.

Market Intelligence – analysing markets, identifying trends and developing commercial insight.

Risk – understanding trading exposure, risk management and the commercial decisions behind our business.

You will work alongside experienced professionals, gain exposure to real transactions and international markets, and develop an understanding of the full lifecycle of a commodity trade.

Who are we looking for?

We are interested in graduates from all degree disciplines. More important than your specific degree is your mindset.

We look for people who are commercially curious, analytical, entrepreneurial and ambitious, with strong communication skills and a genuine interest in global markets and commodity trading.

You should be comfortable working in a fast-paced, international environment, taking responsibility and learning quickly. We particularly value people who ask questions, challenge themselves and are motivated to build a long-term commercial career.

Why Tricon?

At Tricon, you will join a truly international organisation where you can learn directly from experienced professionals and gain meaningful responsibility early in your career.

Our Commercial Development Program is not simply about observing the business – it is about learning by doing, developing your commercial instincts and building the foundations for your future career in trading.

Location: London, United Kingdom

Program: Commercial Development Program

Duration: 2–3 years

Start: Annual graduate intake

www.triconenergy.com/en-us/careers

We make it possible together.

Partnering closely with our clients, we plan, manage and deliver complex projects and portfolios. Our teams bring the leadership, commercial expertise and independent advice that unlocks performance and protects investment.

From the metro systems moving millions of people to the data centres powering the digital economy, we bring ambitious plans to life and deliver outcomes that matter.

The opportunities we provide

We offer a wide range of development programmes to help grow our graduates' technical and professional expertise. Careers include:

- **Asset Management** – Work with a focus on global asset management projects.
- **Building Surveying** – Develop your skills by assisting with inspections, preparing reports, supporting cost estimates, and engaging with clients and stakeholders.
- **Capital Allowances** – Form an understanding of tax relief on commercial property expenditure.
- **Consulting** – Focus on asset and facilities management or programme performance, with rotational roles to refine your consultancy skills.
- **Cost and commercial management** – Work on a wide range of tasks in cost and commercial management, developing your skills to become a well-rounded consultant in the construction consultancy sector.
- **Digital** – Refine and develop your digital skills in areas such as data analysis, building information modelling (BIM) consultancy and digital strategy.

- **Façade** – Grow an understanding of façades by investigating issues, supporting maintenance strategies, contributing to design performance advice, and helping clients manage compliance.
- **Geomatics** – Learn a discipline focused on the collection, analysis and interpretation of spatial data to support mapping, construction and land development projects.
- **Procurement** – Develop procurement and contractual solutions to help maximise value and mitigate risks, providing our clients with support and guidance.
- **Project controls** – Specialise in risk management, project planning and cost control, while learning how to utilise the latest software tools.
- **Project management** – Learn the nuances of successful project management from the initial planning stage to final execution, all while ensuring client satisfaction.
- **Strategy and transformation** – Learn how to influence the set-up of major projects, programmes and strategies to ensure they are resilient and able to successfully deliver outcomes.

What we're looking for in applicants

- **Self-starters** – We look for strategic, analytical thinkers who are motivated to learn and adapt.
- **Inclusive** – Our team works across the globe – which is exactly why diversity is reflected in both our people and our culture.
- **Resourceful** – Communication and diligence are important to us. We look for people who communicate effectively and with purpose.

- **Motivational** – We look for people who inspire and uplift the people around them, boosting team morale and encouraging peak performance.

Our Graduate Development Programme

Our UK graduate development programme provides an opportunity for **over 200 graduates** to work alongside some of the best in the industry and get involved in project management, cost and commercial management, advisory career paths and more – wherever your strengths lie.

Our UK graduate scheme is blended with the Royal Institution of Chartered Surveyors (RICS), the Association for Project Management (APM), the Chartered Institute Of Building (CIOB) and the Institution of Civil Engineers (ICE), giving you a structured pathway.

More Graduate and Early Career opportunities are available internationally.

How to apply

Start your career with us by visiting the Early Careers page, where you'll find step-by-step guidance on the application process.

Applications for the 2027 cohort will open 17 September 2026 and close on 13 November 2026. You can register your interest via the following website URL

www.turnerandtowntsend.com/join-us/early-careers



At WTW, we provide data-driven, insight-led solutions in the areas of people, risk and capital that make organisations more resilient, motivate a workforce, and maximise performance.

We work shoulder to shoulder with clients, bringing diverse points of view and a deep commitment to their success. By challenging one another, we achieve breakthroughs because only the best ideas survive. The result? Innovative solutions that meet client needs – informed by the global view and the local understanding of our colleagues around the world.

Corporate Risk and Broking

We know how companies can unlock potential through effective risk management. Our clients rely on us to craft strategies to quantify, mitigate, and transfer risk, taking advantage of our specialist industry experience and unparalleled market know-how. The result is a new way of embracing risk that drives superior results.

Strategic Risk Consulting

Strategic Risk Consulting (SRC) is a part of the wider Risk & Analytics division within Corporate Risk and Broking, which provides an integrated approach to risk management in the current complex global business environment. SRC is a diverse team, with a global footprint and consists of actuaries, engineers, natural catastrophe modelers and enterprise risk management specialists. SRC helps companies identify, quantify, and prioritize their major risks, and connect risk management choices to corporate financial performance.

The Role – Actuarial Analyst (General Insurance) in London / Ipswich

You will be providing high quality consulting and technical services to our corporate clients across the world, collaborating with colleagues across our global hubs. The ideal candidate will be involved in all our core activities as well as R&D, product development, sales and business development. The core activities include:

P&C Pricing and Optimisation

- Helping clients optimize their insurance strategy by ensuring the price they pay is optimum for the level of risk being transferred.
- Constructing forward looking actuarial loss forecast models for corporations across all geographies and industries.
- Produce strategic recommendations based on model results to help clients manage their risk more effectively.

Capital Modelling and Solvency II:

- Provide an impartial view of the profitability and financial strength of captive insurers.
- Collaboratively contribute to the risk management function of these Captive Insurers and review their Solvency Capital Requirements (SCR) periodically.
- Assist in developing assumptions and challenging them where required, to ensure a robust risk management framework.
- Support ongoing compliance with regulations and timely completion of regulatory returns.

P&C Reserving:

- Work collaboratively with fellow colleagues to produce reserving analysis for both our corporate and captive insurance clients
- Produce client deliverables / reports in a clear, concise and appropriate style.

In addition to the core activities described above, the candidate will also be expected to assist with ad-hoc projects which could include, but are not limited to:

- Bespoke modelling
- Development of modelling tools
- Assisting with client pitches and Request for Proposals (RfPs)
- Researching prospects and markets.

careers.wtwco.com

Notes

Notes

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All the information contained within this brochure was correct at the time of going to print.

City St George's, University of London is an independent member of the University of London which was established by Royal Charter in 1836. It consists of 17 independent member institutions of outstanding global reputation and several prestigious central academic bodies and activities.



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